Is your Manufacturing company ready for Digital Transformation?

Business models



Expand beyond traditional boundaries

- Digitally connected supplier network
- Monetization of services around smart devices
- Omni-channel sales and distribution

Business processes



Operate proactively and driven by insight

- Predictive real-time analytics
- Automation throughout the value chain
- · Detail-driven customer engagement

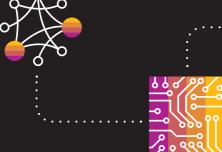
Workforce productivity



Allocate people and work for optional engagement

- Digital business processes
- Predictive, self-guided learning
- Interactive technologies

Five trends that are changing the world for manufacturing companies



HYPERCONNECTIVITY

In a digital economy, we

explosion in connections

individual, and machine

are witnessing an

at the business,

level, enabling new

insights and agile

value chain.

business processes

across the complete





In-memory computing enables managers to make informed decisions based on real-time information, identifying challenges and solving them before they become a problem







CLOUD COMPUTING

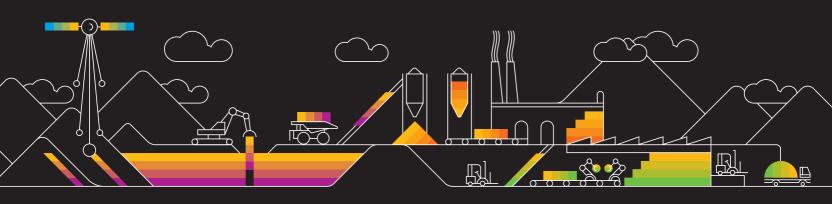
Cloud computing and hybrid deployment models accelerate time to value, drive higher adoption of new technologies, and connect value chains in

SMARTER WORLD

Robots, artificial intelligence, and smarter products reshape value chains and enable new business models. Drones enable not only a different delivery method, but also completely new service and maintenance models.

CYBER SECURITY

Several recent high-profile and massive data breaches have made securing customer and financial data a top priority for CIOs. Technology and proper governance are required for all data, interactions, identities, and business partners - any vulnerability could lead to catastrophe.



BUSINESS DIGITIZATION IS A NATURAL NEXT STEP FOR THE **#1 BUSINESS APPLICATION** COMPANY

It took years of innovation, strategic investement, and the forging of new strategic relationships to build the end-to-end digital business platform.

Vision

Mission

Strategy

company powered by SAP HANA

GLOBAL PRESENCE AND RELEVANCE



- · 75K employees representing 120 nationalities
- 295K customers
- SAP operates in 191 countries

INDUSTRY AND LOB FOCUS



- Over 100 Industry Solutions for SMB's
- Trusted by **60,000+ SAP Business One Customers**
- 75% of the world's transactions run on SAP systems

DIGITAL ECONOMY - READY



- 80 million business cloud users
- 1.9 million connected businesses
- \$800 billion+ in B2B commerce
- 97%+ of mobile devices connected with SAP messaging

INNOVATION **LEADER**



- 2012 SAP Business One, version for SAP HANA launched
- 2013 SAP Business One **Cloud** launched
- 2016 SAP Business One **9.2** was the fastest adopted version ever

